



Assoc. Prof. Dr. Sc. **Ivica Zdrilić**

## Curriculum Vitae

### 1. PERSONAL DANA

- Date of birth: 14.10.1972
- Place of birth: Zadar, Croatia
- Military service: Regular
- Marital status: Married, father of three

### 2. GOALS

- Career development in a new, challenging environment while working in the scientific field;
- Continuously improving the knowledge and skills that I lack;
- Maintaining a high level of personal motivation in work;

### 3. EDUCATION AND ELECTIONS TO TITLE

- Elected to the scientific and teaching title of associate professor at the University of Zadar (2020).
- Elected to the scientific title of senior scientific associate by the decision of the main committee for economics at the Agency for Science and Higher Education (2020)
- Elected to the scientific and teaching title of titular assistant professor at the University of Zadar (2015).
- Elected to the scientific title of scientific associate by the decision of the main committee for economics at the Agency for Science and Higher Education (2015)

#### **Postgraduate doctoral study “Management” at the Faculty of Economics in Osijek (2009-2013)**

- Dissertation topic: The influence of the business excellence model on the competitive advantage of Croatian companies
- Academic level: Doctor of Science, Ph.D.
- Scientific area: Social sciences
- Scientific field: Economics (Branch: Organization and Management)

#### **Postgraduate study “Organization and Management” at the Faculty of Economics in Zagreb (1997-2000)**

- Master's thesis: The possibility of applying Total Quality Management (TQM) in improving the organization of large Croatian commercial companies
- Academic level: Master of Science, M.Sc.

- Scientific field: Economics (Organization and management)

### **Undergraduate studies at the Faculty of Traffic Sciences in Zagreb (1991-1996)**

- Academic level: Bachelor of Engineering

### **High school - Mathematics and IT Education Center in Zadar (1987-1991)**

#### **4. ADDITIONAL EDUCATION**

<b>Godina</b>	<b>Naziv dodatnog obrazovanja</b>
<b>2025</b>	Confirmatory factor analysis in Jamovi program
<b>2024</b>	AI in writing scientific papers
<b>2024</b>	AI in education
<b>2023</b>	Support in working with students with disabilities
<b>2023</b>	Certificate - Quality Manager (certificate renewal until 2026)
<b>2023</b>	EOQ Quality Manager - European Organization for Quality (certificate renewal until 2026)
<b>2022</b>	Systematization of jobs - jobs and tasks
<b>2021</b>	Using the Turnitin System (SRCE)
<b>2021</b>	Verbal communication in an academic environment
<b>2021</b>	Academic integrity – the relationship between students and professors
<b>2020</b>	Mentoring and communication skills in the higher education system
<b>2020</b>	Descriptive and inferential statistics in economics
<b>2020</b>	Certificate - Quality Manager (certificate renewal up to 2023)
<b>2020</b>	EOQ Quality Manager - European Organization for Quality (certificate renewal until 2023)
<b>2020</b>	How to evaluate the business maturity of an organization - Norm ISO 9004:2018
<b>2019</b>	Science technology park development and university entrepreneurship
<b>2017</b>	Certificate - Quality Manager
<b>2017</b>	EOQ Quality Manager - European Organization for Quality
<b>2017</b>	Creation of documents and conducting audits according to the new standard ISO 9001:2015
<b>2016</b>	Training for Manager/Coordinator of Financial Management and Control (FMC)
<b>2015</b>	Creation and submission of the Statement of Fiscal Responsibility
<b>2009</b>	Analysis of financial reports of companies
<b>2007</b>	Documentation management in the business process
<b>2005</b>	HACCP (ISO 22000:2005)
<b>2004</b>	EOQ Quality Systems Manager - European Organization for Quality
<b>2004</b>	Total Quality Management
<b>2004</b>	Statistical methods for decision making
<b>2004</b>	Application of the quality management system
<b>2004</b>	Quality Management Systems and Internal Audits
<b>2004</b>	Lead Auditor ISO 9000:2000
<b>2003</b>	Small Business Entrepreneurship Advisor
<b>2002</b>	Study: Preparation and Evaluation of Investment Projects;
<b>2002</b>	Professional Training for Hotel Managers
<b>2002</b>	Business Seminar II
<b>2001</b>	Business Seminar I
<b>2001</b>	Bank Performance Reports

**5. WORK EXPERIENCE (>27 years):**

Period	Tvrtka	Pozicija
<b>10.2017. – (current)</b>	<b>Sveučilište u Zadru</b>	<b>Associate Professor at the Department of Economics</b>
<b>12.2014. – 10.2017.</b>	<b>ŠC Višnjik d.o.o.</b>	<b>Procurator/CFO</b>
I was responsible for managing finances, and as the company's procurator, I represented the company towards third parties		
<b>09.2007. – 12.2014.</b>	<b>Adriatic Security d.o.o.</b>	<b>President/Member of the Management Board</b>
I was responsible for the overall business operations of the company, making strategic decisions with a special emphasis on the development of cash processing services and new types of business. At the same time, I served as the President of the Management Board of Adriatic Servis without employment in the period 2010-2013. (affiliated company).		
<b>05.2003. – 09.2007.</b>	<b>Coning turizam d.d.</b>	<b>President/Member of the Management Board</b>
I was responsible for the overall business operations of the company, making strategic decisions with a special emphasis on marketing and sales, and restructuring of companies from the tourism portfolio. At the same time, I served as the President/Member of the Management Board of Congama d.d. without employment in the period 2010-2013. (affiliated company)		
<b>12.2001. – 05.2003.</b>	<b>Punta skala d.d.</b>	<b>President/Member of the Management Board</b>
The company was owned by a bank fund. I was responsible for the entire business of the company, with an emphasis on preparing and restructuring the company for its further sale to investors. Shortly after the sale of the company to the new owner, I left the company, at my own request, due to new business challenges.		
<b>05.2000. – 12.2001.</b>	<b>Dalmatinska banka d.d.</b>	<b>Branch manager</b>
I was responsible for the entire branch network, including their profit margin, business organization, employees and processes. Due to the opportunity provided by the bank's own fund, I am moving to a new company.		
<b>10.1999. – 12.1999.</b>	<b>Bure commerce d.o.o.</b>	<b>Sales Manager</b>
Temporary for three months to help with the company's reorganization. My primary responsibility was to solve tasks in the commercial sector, as well as develop a management accounting concept in order to establish control over operating costs. I left after the project was completed.		
<b>11.1998. – 06.1999.</b>	<b>Kruševo put d.o.o.</b>	<b>Manager</b>
I was primarily responsible for organizing work on construction sites and maintaining appropriate documentation. I left the company due to limited opportunities for further advancement and development.		
<b>11.1997. – 11.1998.</b>	<b>Zadarkomerc transporti d.o.o.</b>	<b>Intern</b>
Intern in the transport department. The company was the general representative for Fiat, Alfa Romeo and Lancia for Croatia and Bosnia and Herzegovina. After the internship, he moved to a company that was related by ownership.		

**6. SCIENTIFIC AND PROFESSIONAL WORK**

- I am listed as a scientist in the Register of Scientists maintained by the Ministry of Science, Education and Sports under number 339431, and in the Croatian Scientific Bibliography: <http://bib.irb.hr/lista-radova?autor=339431>
- I was elected as an online mentor at the DOBA Faculty of Applied Business and Social Studies in Maribor (Slovenia), since the academic year 2015/2016. (terminated at the end of 2017)
- Member of the editorial board (until 2025) and reviewer in the journal Oeconomica Jadertina
- I have reviewed two scientific monographs.

- I have participated in about 30 international conferences and meetings with published scientific papers.
- So far, I have published more than 30 scientific and professional papers and a dozen popular articles.
- I am a co-author of the book (scientific monograph), Contemporary Trends in Entrepreneurship (2022)
- I am a lecturer at the University of Zadar in three departments of several courses.
- I am a participant in several scientific and professional projects

### **7. SPECIAL SKILLS**

- Excellent IT skills (MS Office, MS Project, VBA, SPSS, ...);
- Active use of English in speech and writing, basic Italian;
- Driver's license ("A", "B", and "C" categories), boat captain's license

### **8. HOBBIES**

- Sports (running, padel, swimming) - marathon and half-marathon running!
- Dance (ballroom and Latin American dances)
- Astronomy

### **9. OTHERS**

- International Open Water Swimming Referee (EW OWS, since 2025)
- Long Distance Swimming Referee (HSDP) – passed exam (2022, 2025)
- Full member of the Croatian Academy of Management (HrAM)
- Full member of the Croatian Society of Quality Managers (HDMK)
- Full member of the Croatian Association for Direct and Interactive Marketing (CRODMA)
- Experience in restructuring a dozen companies through the pre-bankruptcy settlement process.
- External associate of the company AB Consulting d.o.o. since 01/2016, which deals with the preparation of tender documentation for EU funds.
- President of the Supervisory Board of Adriatic Servis d.o.o. (2013-2017)
- Member of the Supervisory Board of the Supervisory Board of Turizam Petrčane d.d. (2011-2016)
- Member of the Kukljica Tourist Board Council (2004-2007)
- Member of the Zadar Tourist Board Council (2002-2003)